

Rebound



Recover

DY

PHASE 1

(available now)

Each module is a short video / powerpoint presentation, generally kept to around 10 minutes long and is designed to provide thought provoking ideas for you to work and expand on.

MODULE 1

BEING A BUSINESS OWNER

- Owner versus Employee
- Working on, not in the business
- How can you grow a business?
- Finding a peer group for support
- Brainstorming and accountability

MODULE 2

CASHFLOW AND WORKING CAPITAL

- Why should you use cashflow projections?
- What is your starting point?
- How do you find the data?
- How do you make assumptions?
- How to fund your business

MODULE 3

HOW TO COLLECT YOUR DEBTS

- Terms and conditions of sales
- Credit control procedures
- Debt recovery

MODULE 4

MANAGING COSTS

- Cost of sales - materials - are products or services profitable by line?
- Cost of sales - labour - are you working most efficiently?
- Procurement for suppliers including overheads

MODULE 5

SWOT

- What is a SWOT analysis?
- New directions
- Protecting your business
- Competitor analysis

MODULE 6

INCREASING PROFITABILITY

- Increase volume or price of sales
- More efficiencies for costs

If you are interested please reply to
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